

The Vencomatic Group offers a challenging working environment in the global poultry sector. We aim to be the world's best in marketing and supporting sustainable and animal-friendly solutions for the design of modern poultry farms. Working at the Vencomatic Group means working together towards growth and continuous innovation for the benefit of our customers and relations. That is what we are good at. All over the world customers appreciate our innovations and high level of service.

The Vencomatic Group employs over 350 dedicated employees, serving thousands of customers worldwide. Headquarters are in the Netherlands with subsidiaries located in Spain, France, Brazil, China and Malaysia.

#### Our brands are:

• Agro Supply: climate solutions for optimal poultry

performance

Prinzen: careful and efficient egg handlingVencomatic: sustainable poultry housing and

equipment

• Rondeel: sustainable production of

consumption eggs

• Vencosteel: production facility for steel products

# Area Sales Manager Eastern Europe

Vencomatic Group Eersel, fulltime (40 hours)

## Assignment

You are responsible for:

- Planning and implementing market-related and sales activities in Eastern Europe.
- Developing and maintaining the sales network.
- Supporting and training dealers in Eastern Europe.
- Acquiring, negotiating prices & delivery conditions and concluding contracts.
- Proactive reacting to chances and developments.
- Participating in local and international tradeshows.

#### **Oualifications**

We are looking for an Area Sales Manager with:

- Preferably several years work experience in the Agro-Industry and / or Sales educated.
- Completed study in the Agro-Industry or Mechanical Engineering with a commercial training.
- Knowledge of the poultry sector (especially in Eastern Europe).
- Good command of Dutch and English.

# Competences

 Trustworthy, convincing, inspiring, negotiator, team player, perseverance, creative and communicative.

#### We offer

Working for Vencomatic means working at an innovative multinational with chances to develop yourself, take responsibility and show initiative. You will have the opportunity to work internationally. Within the job, we offer an extensive and professional training program within an open and result-driven company culture. Next to a competitive salary, Vencomatic Group offers attractive secondary benefits.

### Interested?

If you want to know more about our organization click on <a href="www.vencomaticgroup.com">www.vencomaticgroup.com</a>. For information about the position please contact Mr. John Bierens, Regional Director of Europe e-mail <a href="john.bierens2@vencomaticgroup.com">john.bierens2@vencomaticgroup.com</a>.

If you are interested in this position and you want to apply, please send your application to <u>solliciteren@vencomaticgroup.com</u>.

Vencomatic Group

Agro Supply - Prinzen - Vencomatic